

## **Failure is not Failure :**

-- by [Bill Mansell](#)

How do you feel when you gave something your best shot and it didn't work out as planned. It's easy to name a project "dead" or "a failure!" But is it really? Try asking yourself these questions:

1. Did I learn something valuable in the process that I can use in the future?
2. Did this "failure" help me to change the direction of my efforts toward a more positive course?
3. Can I inspire myself and others by looking back on this "failure" with humour and perspective?
4. Was I able to practice skills and improve techniques while working on this "failure" and thereby improve personally?
5. In spite of the failure, am I better off today than I would have been had I done nothing?

If you can say "yes" to any of these questions, your project is not a total failure. Rather it is part of the process which will ultimately lead to your success. Look into the history of any great achiever and you will see a past checkered with failure after failure. Yet, these exceptional achievers didn't let the failures define them. On the contrary, they pushed forward with faith and determination until they reached their goals.

**On this subject, legendary coach John Wooden quipped:** "The individual who is mistake-free is also probably sitting around doing nothing. And that is a very big mistake!"

**Success Tip:** The more you take action, the more you will fail. And the more you fail, the more you will succeed.

### **From The Desk Of:**



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